



Aliah University

(An autonomous Institution under the Department of Minority Affairs & Madrasah Education, Govt. of WB)

IIA/27, New Town, Rajarhat, Kolkata – 700 156, West Bengal Web: www.aliah.ac.in

NOTICE INVITING QUOTATION

Ref No: 022/AU/REG/NIQ/22-23

Date: 05/09/2022

<u>Sub:</u> Sealed Quotations are invited from the bonafide and resourceful Soft Skill and Training Service Providers/Organization/Company/Institute for Conduct of <u>52 hrs</u> Student Development Programme (Soft Skill and Aptitude Training (Pre Placement Training for B.Tech, MBA, MSC, BSC, BCA, MCA 2nd year and 3rd Year Candidates of Aliah University.

S1.	Schedule	Date & Time
1	Date of uploading of NIQ (Publishing Date) at Aliah University Website	06/09/2022 at 12 P.M.
2	Bid submission start date	07/09/2022 at 12 P.M.
3	Bid Submission closing	15/09/2022 at 03 P.M.
4	Technical Bid opening date O/o The Registrar, Aliah University, New Town.	15/09/2020 at 04 P.M. (The Bid Opening date is tentative and could be open on availability of Concerned Committee Members)
5	Presentation of the Technically Qualified Bidders	To be Notified later
6	Financial Bid opening date O/o The Registrar, Aliah University, New Town. (The Bid Opening date is tentative and could be open on availability of Concerned Committee Members)	To be Notified later

Sd/-Registrar

Aliah University, Kolkata a Premier Educational Institute under the Dept of MA&ME, GoWB, invites Sealed Quotations are invited from the bonafide and resourceful Soft Skill and Training Service Providers/Organization/Company/Institute for Conduct of 52 hrs Student Development Programme (Soft Skill and Aptitude Training (Pre Placement Training for B.Tech, MBA, MSC, BSC, BCA, MCA 2nd year and 3rd Year Candidates of Aliah University.. NIQ document will be downloaded from Website of Aliah University, http://www.aliah.ac.in. Tender must be submitted on or before 15/09/2022 at 03 P.M. at the Office of the Registrar, Aliah University, IIA/27, New Town, Kolkata- 700160, West Bengal, India by Speed-post/registered Post/by hand with Technical and Commercial Bid in same or different envelop in different cover. Incomplete applications or applications received after the last date of submission will not be considered. The sealed envelope must be with super scribing the Name, e-mail, Contact No. of Tenderer, NIQ Reference Number and Purpose of NIQ. Interested bidders are requested to provide their Quotes following the format in Annexure- II in their official letterheads along with signed Compliance Statement and Price Bid (Annexure- III). They must read and accept Terms and Conditions and scope of work of this NIQ as per Annexure-I. For any information in this regard, please visit Training and Placement Cell, Aliah University, New Town Campus. Information may also be sought from the e-mails to registrar@aliah.ac.in; storeandpurchase@aliah.ac.in and the emails will be forwarded to the respective Department

ANNEXURE I: GENERAL TERMS & CONDITIONS

- 1. Partial quotations is not allowed for this tender i,e. bidder may quote both courses.
- 2. The Work must be supplied to Training and Placement Cell of Aliah University, Ground Floor, New Town Campus On the door delivery will be necessary.
- **3.** It shall be mandatory for the agencies shortlisted on the basis of technical ground to deliver a presentation

- **4.** The faculty/instructors for must have minimum of 5 years of experience in Communicative English and Corporate/HR Training/ Soft Skill Training respectively.
- 5. The agency shall submit the list of such faculty members along-with their certified profiles and documents regarding experience as corporate trainers, along with the Bid itself. While evaluating the claim of the agency for selection, faculty experience and competency shall be an important parameter. It shall be mandatory for the agency to depute the faculty from the submitted list of faculty members and any change in the same has to be approved by the T&P Committee. Any Bid received for by the institute without the faculty list shall be disqualified.
- **6.** Starting with Day Zero Test, the agency shall conduct the tests/practical covering the entire module provided.
- 7. Training Methodology for improving scores of low scoring students: The agency shall after Test, identify "the low scoring students for that particular module" and arrange for their remedial teaching in the form of extra lecture sessions on next day followed by re-test and analysis.
- **8.** Conduct of Regular Doubt-clearing Sessions: There will be a daily session for clearing doubts/difficulties of students at the end of the regular sessions, in the extra time. The faculty member who has conducted the module shall be conducting these lectures.
- **9.** If there is any demand on valid grounds from the students for change/replacement of any faculty for a given module, then the same should be compiled by the agency after approval from the Placement Committee.
- 10. It is expected that sufficient number of faculty members will be deployed by the agency for the smooth conduct of Training and the same shall not be a constraint for implementation of the schedule.
- 11. The agency shall Provide relevant course materials (Hard Copy/E-copy)
- **12.** The agency shall provide certificates to each participant after successful completion of the course.
- 13. Payment terms: 1st Installment of 30% of the total order value (inclusive of all taxes) shall be released in favour of Bidder after issue of work order against original tax invoice after completion of 25% of course curriculum. 2nd Installment of 60 % of the total order value (inclusive of all taxes) shall be released after completion of 50% of course curriculum subjected to satisfactory performance evaluated by University against original tax invoice. Installment of total order value (inclusive of all tax) shall be released within 15 day of the completion of the course curriculum against original tax invoice, as well as issue of certificates to participants and satisfactory performance evaluated by University. Certificate from the Training and Placement Officer should be attached with the each bill for validation for release of payment. All payments shall be made subject to deduction of TDS (Tax Deduction at Source) as per the Income- Tax Act, 1961 and any other applicable taxes, from time-to-time. The payment will be made by RTGS / FUND Transfer mode only. Hence, following information must be clearly written in the Price Bid for RTGS / FUND TRANSFER: A. Name of the Firm with complete postal address B. Name of the Bank with Branch where the Account exists. C. IFSC CODE D. ACCOUNT No E. PAN No
- **14.** The categories of items and quantity indicated in the NIQ Document are tentative. Aliah University (AU), however, reserves the right to increase or decrease the quantity or delete some or all of the items depending on the needs of the AU and availability of funds without assigning any reasons.
- **15.** Bids shall remain valid for a period not less than 180 (One Hundred Eighty) days after the dead line date for Bid submission.
- **16.** Any dispute arising out of this contract shall be referred to the Registrar, Aliah University, and if either of the parties hereto is dissatisfied with the decision, the dispute shall be referred to the decision of an Arbitrator, who should be acceptable to both the parties, to be appointed by the Vice-Chancellor of the University. The decision of such Arbitrator shall be final and binding on both the parties.
- **17.** The successful bidder must provide resource manpower on the specified dates of all the training programmes as ordered by Aliah University, failing which work order will be cancelled. In addition, Blacklisting of the Organisation will also be possible.
- 18. Selection of vendor will be done basis of three phase evaluation (1) evaluation of technical documents, (2) evaluation of presentation of bidders who has successful in technical document evaluation and (3) financial evaluation of bidders who has successful in both above mentioned criteria

Aptitude (30 Hours)				
Category	Topics			
	Ice Breaking Session - Understanding the Roadmap of Learning and the Applications			
	Number System			
	Percentage			
	Profit and Loss			
	Average			
	Partnerships			
Quantitative	Simple Interest			
Aptitude	Compound Interest			
	Permutations			
	Combinations			
	Probability			
	Time and Distance			
	Problems on Ages			
	Boats and Streams			
Data	Venn Diagrams			
Interpretation	Bar Graph, Tabular Form, Line Chart, Caselet Form, Pie Chart			
	Series			
Reasoning	Blood Relations			
Reasoning	Pattern Completion			
	Analogy			
	Deductive Logical Thinking			
Game based	Inductive Logical Thinking			
Aptitude	Grid Challenge			
	Motion Challenge			
Verbal	Antonym, Synonym, Sentence Completion			
Aptitude	rationym, synonym, sentence completion			

Soft Skills-22 hrs

Module		Learning Outcome
Module 01		
☐ English Language		
Introduction of Faculty: Soft Skills - What, why & how		
Understanding opportunities		
Understand yourself		
Bridging the gap – Campus to Corporate		
Students to introduce themselves one by one		The students will learn
Subsequent qualitative & quantitative evaluation of a student while		how to express their
s/he speaks on parameters like grammar, vocabulary, contents, accent		thoughts and ideas in a
& pronunciation, expressions, clarity, fluency, body language,		grammatical correct
confidence etc. and instant corrective feedback		manner.
Enforcement of Operative Practices (functional) -Punctuality,		
Grooming Discipline		

T T	
Nouns, Verbs, Adverbs, Tenses, Idioms, Punctuations	
Implementation of Grammar in sentence formation	
Building Vocabulary	
Open house - Question Answer Sessions	
Testing and Evaluation - Test	
Module 02	
☐ English Communication - Part 1	
Barriers of Communication	
Speaking & Listening Effectively	
Idioms, Phrases & Proverbs	
Word games on thinking in English, faster thought process & building	The students will have
vocabulary	a clear idea about the
	benefits of good
"Just-a-minute" Speaking exercise	communication and
Writing Skills (Email, Business Correspondence)	also, they'll learn to
Reading Skills (focus on voice modulation)	avoid various
Language games	communication
Language games	barriers.
Interactive activities	
Group activities	
Smart English V/S Normal English	
AV clips to enforce learning	
Open house- question answer sessions	
Testing & Evaluation - Video Playback	

Module 03		
☐ English Communication – Part 2		
Personality Enhancement - Part 1		
Diction Analysis		
Pronunciation Power Guide		
Introduction to Vowel & Consonants		
Intonation Syllable Stress		
Attitude Management	Role play on various	
Killing Nervousness & Building Confidence	listening skills &	
Body language & Dress Code	games, skit & individual	
Championship habits	presentation.	
Win with your attitude		
Overcoming limiting beliefs		
Overcoming bad habits		
Developing Self Confidence		
Basic Etiquettes		
Role Play		
Open house - question answer sessions		
Testing & Evaluation - Online Test		
Module 04		
☐ Personality Enhancement - Part 2		
☐ Interview Skills		
	The students will have	
Campus to Corporate	a better idea about	
Working as a team	building an effective communication and	
Bridging the gap – Campus to Corporate	how it will help them	
Enforcement of Operative Practices (functional) - Punctuality,	to converse with the	
Grooming Discipline	audience. They will	
Presentation Skills	learn in depth the	
Personal Interview (HR/Technical) Techniques	techniques to perform efficiently in Interviews	
Group Discussion Tips and Tricks	and Group Discussions.	
Practice Interviews		

Testing & Evaluation - Video Playback		
Module 05	The students will learn	
☐ Writing Skills	the basics and details	
Email Writing	of corporate	
Improving Pronunciation, Grammatical Concepts	communication	
, , , , , , , , , , , , , , , , , , , ,	through email. They	
Corporate Communication	will learn to prepare	
E mail Writing	attractive resumes and	
Resume Writing	will prepare their own	
Understanding the difference between Curriculum Vitae and Resume	resumes.	

Annexure II: Technical Bid Application Format (Please attach all relevant documents)

To, The Registrar Aliah University IIA/27, New Town, Kolkata-700 160

Sub: Application for Conduct 52 hrs Student Development Programme (Soft Skill and Aptitude Training (Pre Placement Training for B.Tech, MBA, MSC, BSC, BCA, MCA 2nd year and 3rd Year Candidates of Aliah University.

Ref: -	N.I.T. No	dated
Sir.		

	511,	
	1. ABOUT THE ORGANIZATION	
1.1	Name of the Organization	
1.2	Name of Authorized Person	
1.3	Registered Office Address with telephone no. & email address	
1.4	Authorized Service Station Name, address, contact person name, phone number, e-mail	
	2. TECHNICAL DOCUMENTS	
2.1	PAN Registration No (Please attach documentary evidence)	
2.2	GST Registration No (If any) (Please attach documentary evidence)	
2.3	Company Registration No./Trade License No./Partnership Deed No. (Photocopy Required to Be Submitted along with NIQ)	
2.4	The agency shall submit the list of such faculty members along-with their certified profiles and documents regarding experience (minimum of 5 years of experience in Corporate/HR Training/ Soft Skill Training.) as corporate trainers, along with the Bid itself	
2.5	A registered company with more than 3 years of existence and operations in India as on 1st Sep'22.	
2.6	The vendor must have conducted Computer Based Online Examination in a single shift of more than 500 students in a single shift in last 3 years.	

ANNEXURE III COMPLIANCE STATEMENT AND PRICE BID:

COMPLIANCE SHEET

Para of Quotation	Specification of Items	Compliance to Quotation	In case of noncompliance
Enquiry Specification	Offered	specification whether yes or	Deviation from quotation

	<u> </u>	T	
		no	specification to be indicated in unambiguous term.
1	2	3	4
[Conduct 52 hrs Student Development Programme (Soft Skill and Aptitude Training (Pre Placement Training for B.Tech, MBA, MSC, BSC, BCA, MCA 2 nd year and 3 rd Year Candidates of Aliah University. (A) (Conduct 52 hrs Student Development Programme (B) (Conduct 52 hrs Student Development Programme (Soft Student Programme (Soft Skill and Aptitude Training (Pre Placement Placement Programme (Soft Skill and Aptitude Training (Pre Placement Placement Programme (Soft Skill and Aptitude Training (Pre Placement	As per This NIQ Terms and Conditions and Scope of Work		
Placement Training for B.			
Aliah University.	10011, 111211, 11120, 200,		1001 00110100000
Name of the Bidder (I Hours (as per scope of preparation and transp taxes) In figures Rs	work of this docume portation of training i	material and applicabl	
, -	DECLAR	ATION	
I, Sri/Smt. Firm.,	cted of any offence making on al Institutions/Govt. or restates. gainst me or against ovide similar items to ion in the State of West formation subsequently for and make me liable for patatements made by me in ached are genuine & corre	my self liable to be disquented from the Educational Institution Bengal or other State or bound incorrect or false will benal/legal action as per lawn this tender are true to the ct. h the technical specification	(Name of the firm) At y solemnly affirm and ualified to provide any ation /Institution in the hal court of law or ons / Govt. or Govt. States (If any case is it automatically render y of the country.
total contract price		amount	
period specified in the invitation fo mentioned in this Tender shall apply as mentioned in the invitation letter. for us or on our behalf will engage in information, knowledge and belief.	r Tender. We confirm the to the offered items and We hereby certify that we	at the normal commercial we also confirm to agree wit e have taken steps to ensur	warranty/guarantee of h terms and conditions e that no person acting
Signature of the Bidder			Date
Name_			
Designation			
Seal			
Ref. No: <u>022/AU/REG/NIQ</u>	<u>//22-23</u>	Dated: 05/09/20	22
Copy to:			

- Training & Placement Officer & Chairman, Training & Placement Committee
 Website: www.aliah.ac.in
 Aliah University Notice Board

- 4. Guard File

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Sd/-Registrar